

VISUAL 1.1  
**GUIDE TO ECONOMIC REASONING**

1. People choose.
2. People's choices involve costs.
3. People respond to incentives in predictable ways.
4. People create economic systems that influence individual choices and incentives.
5. People gain when they trade voluntarily.
6. People's choices have consequences that lie in the future.

VISUAL 1.2

**LOCATION OF PUEBLOAN, IROQUOIS AND CHOCTAW PEOPLE, BEFORE EUROPEAN CONTACT**

